

REVENUE/WAGE BREAKDOWN

		Assumptions
1	Blended Medicaid Rate	\$ - Blended Medicaid Rate
2	PCA Wage	- Minimum wage 7/1/24 =\$12, some agencies are already close to the number
3	Overtime	- My Agency OT, OT hrs/Billable Hours -1.0% x PCA Wage
4	Training	- .01923 hrs/hr to state law
5	Employer Payroll Taxes	- Item 2 + item 4 * 8 plus \$100 /1000
6	Workers Compensation	- Item 2 + Item 3 + Item 4 + Item 5 X 7.65 % (SS/Medicare)
7	Unemployment Insurance	- Item 2 + Item 3 + Item 4 + Item 5 /100 x 4.07
8	Modified Business Tax	- 1.7% Average NV UI + CEP (Career Enhancement Program)
9	Modified Business Tax	- Item 2 + Item 3 + Item 5 x 1.387%
10	Company Medical	- ACA qualified \$30K (20% of caregivers qualify, 20% accept, 4 @4.5K)
11	Retirement Plan	- Safe Harbor 401K, Employer Match +Annual Audit Fee total cost \$20K
12	Background Checks	- \$59 each, assume 100% turnover, this can be tweaked
13	CPR	- \$45, Low cost, assume 100% turnover, can be tweaked
14	TB Testing	- \$50 Ave rate combining averages for Quantifuron/2step/Xray
15	Physicals	- \$40 Center for Occupational Health and Wellness, 100% turnover
16	Travel Time Between Visits	- 100K hrs, 2.5 ave hrs in length = 40K visits, 25% eligible for travel, 15 min each
17	PPE	- Estimated \$10K
18	Payroll Processing	- Estimated \$13,000, including W2 Distribution
	Total caregiver cost (item 2-18)	\$ -
	Gross Margin	0%
	Number of caregivers	-
	Average Annual Hrs/Caregiver	-
		0%